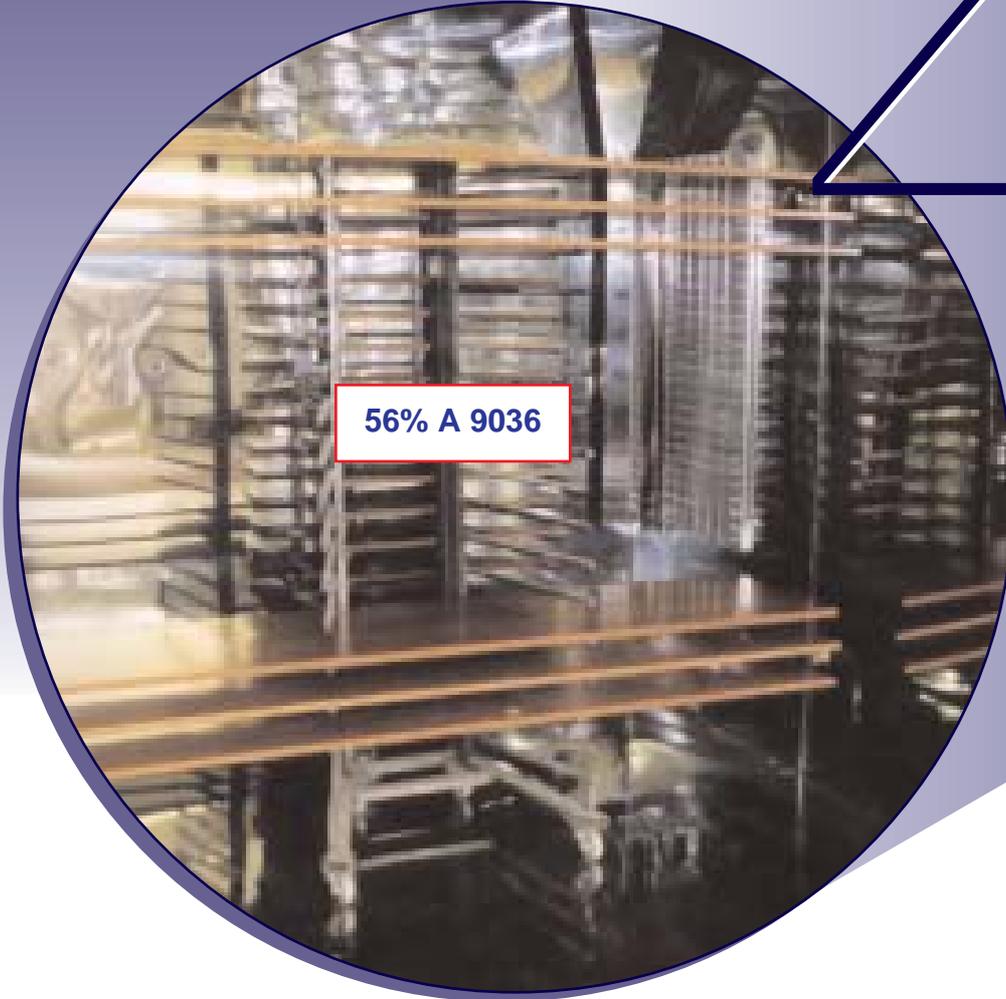


Mike Crockford saw the Schubox and changed the whole emphasis of his business, resigning his woodworking machinery to the basement and expanding his spraying facilities to cope with increasing Ministry of Defence work.

# zion co



**Schubert's catalytic converter proves to be the catalyst in converting Pitch Designs' business at Zion Joinery Works.**

In the beginning it was cold. The woodworking machinery hummed, the sprayers sprayed and the Ministry of Defence came and saw that it was good. But every now and then, the finish bloomed as the cold winter winds rattled through Zion Joinery Works and the boss, Mike Crockford, pondered how he might expand his small furniture-making business to cope with the work before him. As he contemplated extending his long since consecrated workshop, mending the roof and buying CNC machines to increase his production capacity, there rose a star in the East.

(Just over Tankersley, near Barnsley to be exact.)

Mike was swift to comprehend the true meaning of the sign he had been

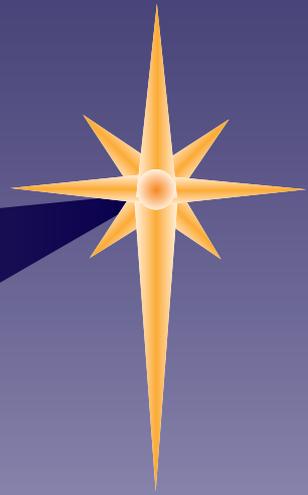
given. He saw the light (infra-red) and was at once converted, catalytically speaking, placing his order for that most miraculous of modern day inventions, the Schubox.

Linking together with another company that had all the CNC manufacturing facilities he needed, he cleared the workshop of all but spray equipment, resigned his woodworking machines to the basement, added a further spray booth and prepared to convert Zion Joinery Works from finishing and manufacturing to finishing only.

And the Ministry of Defence was pleased.

The Schubox arrived - a mighty 3450mm long x 2500mm wide x 2450mm high Schubox, resplendant with stainless steel floor and new,

# n onverted



larger, vertically-mounted catalysts which were not only more powerful but also cheaper to run. On the side, a new, easier-to-operate control panel would ensure the Ministry would remain a contented and devout customer and Mike would no longer suffer the rejects of former times, nor the blooming.

And Mike was pleased.

"They brought forward the delivery date of the Schubox because they knew I had an order for two hundred wardrobe doors," he recalls. "The installation started at eight o'clock in the morning and by seven-thirty in the evening it was done."

And the Ministry of Defence was pleased.

Production increased from two hundred units per day to between four and five hundred units per day. Instead of taking several hours to dry, Mike's AC-lacquered, oak-veneered furniture components, destined for Sergeants' Messes all over the world, are sprayed, laid on racks, wheeled into the Schubox for twenty minutes, denibbed, top-coated and wheeled back in for a further twenty minutes. Afterwards, they can be boxed almost immediately without fear of sticking. Already Mike's small company, Pitch designs Ltd of Colne in Lancashire, is

contemplating taking on more sprayers and buying another Schubox next year.

And the workforce is pleased.

No more will the cold winter winds rattle their bones as they toil in the Zion Joinery Works. They will have the Schubox to warm their souls.

*For technical details of the Schubox to solve your drying problems and increase your throughput, call Schubert Technical Services on 01226 360900.*

Pitch Designs' modular Schubox is longer, wider and taller than previous models and its new vertical catalysts duct air across the work rather than down where it could pick up dust. The control panel is simpler, too: there's one button to press to start the operation.

